



DRAFT FUNDING POLICY

NZ Thoroughbred Funding for
Stakes, Clubs and Race Meetings

2022/2023 Season

As at 28 June 2022

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1.0 CHANGES TO FUNDING STREAMS 2021/2022 V 2022/2023

Stakes funding	
Comparison of 2021/2022 Season Funding Policy with 2022/2023 Funding Policy	
2021/2022 Funding Policy	2022/2023 Funding Policy
All Stakes funding. As well as TAB NZ quarterly review, subject to further consideration from NZTR based on income earned during the season.	Unchanged.
Minimum stake funding (stakes matrix). For the period 28 August to 31 July (excluding Group and Listed races): Races run for a minimum of \$50k at all Iconic meetings . Races run for a minimum of \$40k at all Premier meetings , excluding Maidens at \$20k. Open races run for \$40k (\$35k 2 April to 31 July). R74, R65, MAAT, 2&3YO races run for \$30k and Maidens for \$15k at Feature meetings . Open races run for \$15k, R74 through to Maiden races run for \$12k at Industry meetings . Prizemoney paid back to 10 th place. For races with fewer than 10 starters, prizemoney will not be paid to unfilled placings.	<i>Races run for a minimum of \$70k at all Iconic meetings.</i> <i>Races run for a minimum of \$50k at all Premier meetings, excluding Maidens at \$30k.</i> Open races run for \$40k (\$35k for the periods 1 to 26 August and 2 April to 31 July). R75, R65, MAAT, 2&3YO races run for \$30k and Maidens for \$15k at Feature meetings . Open races run for \$15k, <i>R75 through to Maiden races run for \$14k at Industry meetings.</i> Prizemoney paid back to 10 th place. For races with fewer than 10 starters, prizemoney will not be paid to unfilled placings.
Group and Listed minimums. Group 1 races run for \$220k, Group 2 races run for \$110k, Group 3 races for \$80k and Listed races for \$60k.	<i>Group 1 race minimums have increased to \$300k.</i> <i>At Iconic and Premier meetings, Group 2 race minimums are \$140k, Group 3s \$100k and Listed races \$80k.</i> <i>At all other meetings Group 2 races are run for a minimum of \$120k, Group 3 races \$80k, Listed races \$60k.</i>
Iconic race funding	<i>Amount funded in this category has changed because of the amended minimums for many races. A draft list of these races is included below. Final amounts remain subject to confirmation of additional contributions from NZTR and clubs and final agreed stake.</i>
Country Cup funding.	<i>As above.</i>
Heritage race funding.	<i>As above.</i>
Other race funding support.	<i>As above.</i>
Special interest funding.	<i>As above.</i>
Innovation fund.	<i>Available for clubs to apply to NZTR for new innovations and concepts to promote racing.</i>
Jumps race stakes paid as per the table in Appendix Three, based on meeting category, race class and the overall jumping programme.	<i>An increase to the jumps stake minimums will apply across all categories, noting that there are fewer jumps races planned to be run in 2022/2023. See Appendix Three for more details.</i>

Note - Changes from the previous season are noted in blue italics.

Club and meeting funding	
Comparison of 2021/2022 Season Funding Base with 2022/2023 Funding Policy	
2021/2022 Funding Policy	2022/2023 Funding Policy
Meeting fee of \$24,000 for Iconic and Premier meetings, \$9,000 for Feature meetings and \$6,500 for Industry meetings.	Unchanged.
Venue category fee of between \$10,000 and \$17,500. Venue category funding to be paid directly to host club, unless otherwise arranged.	Unchanged.
Race meeting compliance funding of \$5,000 per meeting paid upon fulfilment of racing information requirements as outlined in the Funding Policy.	<i>Race meeting compliance funding of \$7,000 per meeting (a \$2,000 increase) paid upon fulfilment of the racing information requirements. Details of these and the associated compliance included below in the Funding Policy. Race meeting compliance funding to be paid to the host club unless otherwise arranged.</i>
Club compliance of \$10,000 per club, dependent on annual financial reporting, Health & Safety attestation and annual track management template.	<i>Annual club compliance funding increased to include a Club and Venue Business Plan (template to come) based on the status of each club's venue as detailed in the Funding Policy below.</i>
Event tier funding between \$5,000 and \$60,000 to clubs running Tier 5 through to Tier 1 events.	Unchanged. <i>Covers 128 events. NZTR to review the Tier status of each meeting to determine if the current Tiers remain relevant, with changes implemented for the following season.</i>
Iconic Marketing Support of \$100k paid to 8 Iconic race meetings, conditional on alignment of marketing plans and agreement between clubs and NZTR.	<i>Carnival Funding of \$100k paid to eight race meetings noted below in the Funding Policy.</i>
Jumping meeting support funding of \$2,500, additional \$1,500 per meeting for clubs that hold 5 or more jumps meetings per season.	Unchanged.
On-course turnover payment. All meetings paid an 9.5% commission of on-course turnover per meeting, including all racing turnover placed with TAB NZ on digital devices that are located on-course during a raceday. A minimum payment of \$5,000 per meeting applies.	Unchanged.
Public holiday funding of 33% of the amount paid to tote staff hired for a public holiday meeting up to a max of \$5,500.	Unchanged.
Strategic Training Centre funding subsidy based on a % of national starters produced and paid over five tiers.	Unchanged, <i>subject to submission of a Venue Business Plan as covered under Racing Compliance Funding.</i>
Income from nomination and acceptance charges for Group and Listed/early entry races paid to clubs. No nomination and acceptance fees charged to owners by NZTR, except for non-acceptance and scratching fees.	Unchanged, <i>except no nomination and acceptance fees will be charged for Prestige Jumping races. Clubs will still receive income that would have been charged for PJRs.</i>
Swabbing attendants, both veterinarians (when required) and stenographer employed by the RIB.	Unchanged.

Note - Changes from the previous season are noted in blue italics.

2.0 EXECUTIVE SUMMARY OF NZTR FUNDING POLICY FOR THE 2022/2023 SEASON

Executive Summary

All elements of the Funding Policy below will be subject to:

1. Feedback received on NZTR's Statement of Intent, due on 5 July 2022.
2. Ongoing funding from TAB NZ and generated from NZ thoroughbred racing performance both domestically and internationally.
3. Review at any time if further COVID-19 lockdowns or restrictions impact directly on NZ thoroughbred racing and its ability to generate revenue.

Stakes Funding

- a) NZTR will directly pay all **Minimum stake** levels for each race and meeting class in the tables below in Section 1, provided all of this funding is paid to participants as stake money. The following minimum stakes for non-Group and Listed races will apply for the full 2022/2023 Season.
- **Iconic** race minimums increase from \$50,000 to \$70,000.
 - **Premier** race minimums (excluding Maiden races) increase from \$40,000 to \$50,000. Premier Maiden races increase from \$20,000 to \$30,000.
 - **Feature** prizemoney minimums remain the same - Open races will be run for \$40,000 (\$35,000 for the periods 1 to 26 August and 2 April to 31 July). R75, R65, MAAT, 2&3YO races will be run for \$30,000 and Maidens for \$15,000.
 - **Industry** Open races remain at \$15,000. R75 through to Maiden race minimums increase from \$12,000 to \$14,000.
 - Prizemoney will be paid back to 10th place for all races, with the allocation of prizemoney across placings published in the online Racing Programme Guide. For races with fewer than 10 starters, prizemoney will not be paid to unfilled placings.
- A full list of meetings and categories is attached as Appendix Six.
- b) **Group and Listed** races will be funded to the minimum levels outlined in Section 2. The following minimums will apply for the full 2022/2023 Season:
- Group 1 race minimums at all meetings increase from \$220,000 to \$300,000.
 - At **Iconic and Premier** race meetings:
 - Group 2 race minimums increase from \$110,000 to \$140,000.
 - Group 3 race minimums increase from \$80,000 to \$100,000.
 - Listed race minimums increase from \$60,000 to \$80,000.
 - At **Feature and Industry** race meetings:
 - Group 2 race minimums increase from \$110,000 to \$120,000.
 - Group 3 race minimums remain at \$80,000.
 - Listed race minimums remain at \$60,000.
- These Group and Listed minimum stakes will apply for the full 2022/2023 season. All races are subject to confirmation from the Pattern Review Committee.
- c) **Iconic race** funding in addition to the Group race minimums will be paid to races of national significance, as per the table in Section 3, subject to confirmation of stakes contribution from relevant clubs and the final stake of these races.

- d) **Country Cup** funding will be paid to enable every club to have one race worth a minimum of \$22,000, or \$25,000 if their Cup or other peak race is an Open race. See Section 4.
- e) **Heritage race** funding will be paid over the minimum funding for races considered to have traditional importance in the New Zealand Racing Calendar. See Section 5.
- f) **Other race** funding has been allocated to miscellaneous races or race meetings. See Section 6.
- g) **Special Interest** prizemoney funding will be paid by NZTR to clubs that are able to match this additional funding for the races noted. See Section 7.
- h) **Jumps race** stakes will be funded as per the table in Appendix Three. An increase to the jumps race stakes has previously been announced and will apply as detailed.
- i) An **Innovation fund** has been made available by NZTR to incentivise innovation by clubs. Clubs are encouraged to apply to the fund to further lift the profile of their race meetings and their performance. Section 9.
- j) All the above funding will be considered as part of the minimum stakes obligation for NZ thoroughbred races. NZTR's payment of minimum stakes will directly match the minimum stake paid to participants for each race. Should not all the minimum funding amount (including minimum stakes, Group and Listed, Iconic race, Country Cup, Heritage, Special Interest and Other race funding) be paid to participants as stake money, then NZTR will only fund clubs up to the level of the actual funding amount paid out. This may occur in instances where the field size ends up lower than the number of place getters intended to receive stake money.

Club and Meeting Funding

- k) **Meeting fees** are based on categories of meeting. Funding levels are: \$24,000 for Iconic and Premier meetings, \$9,000 for Feature meetings and \$6,500 for Industry meetings.
See Section 10.
- l) **Venue category funding** paid per meeting of between \$10,000 for Community venues up to \$17,500 for Strategic venues. The Venue category funding is to be paid directly to the club hosting the race meeting, unless otherwise arranged with both clubs and NZTR.
A list of all venues and their categorisations is included in Appendix One. See Section 11.
- m) **Race meeting compliance** funding of \$7,000 per meeting paid upon fulfilment of racing information requirements as outlined. \$2,000 will be paid to clubs that have adhered to the Minimum Venue Guideline Standards for their meeting and \$5,000 to clubs that complete a race meeting club checklist, submit weather and track conditions as detailed in Section 12. Race meeting compliance funding to be paid directly to the club hosting the race meeting, unless otherwise arranged with both clubs and NZTR.
- n) **Club compliance** annual funding of \$10,000 to \$30,000 per club per season will be paid upon fulfilment of the requirements detailed:
- \$5,000 will be paid to clubs that meet their annual financial reporting requirements by 31 December 2022.
 - \$5,000 to \$20,000 will be paid to clubs to submit a club and venue Business Plan, the requirements of which will range from tenant clubs, training and trials only clubs through to racing clubs at Community, Supporting, Significant, Strategic and International venues. A template for this plan will be circulated separately. The Business Plan will be due 30 September 2022.
 - \$2,500 will be paid to club that provide an attestation to NZTR that they Health and Safety Plan by 30 September 2022.
 - \$2,500 will be paid to clubs for submitting an annual Track Management Plan. See Section 13 by 30 September 2022.
- o) **Event tier** funding of between \$5,000 and \$60,000 per meeting paid to clubs running Tier 1 through to Tier 5 events. 128 meetings will receive this funding in 2022/2023. See Section 14. All meetings with event Tiers 1 through 5 are detailed in Appendix Two. NZTR is intending to review the status of these meetings this season with any changes to be implemented in the following season.
- p) **Carnival** funding of \$100,000 for eight race meetings. Payment to each meeting will be conditional on alignment of marketing plans and agreement on a set of key initiatives between clubs, LOVERACING.NZ and NZTR. See Section 15.
- q) Meetings with jumps races will receive a \$2,500 **Jumping Support** fee. An additional \$1,500 per meeting will be paid to clubs that hold 5 or more jumps meetings per season. Section 16.
- r) A commission of **9.5%** will be paid on total **On-course turnover** (all totalisator racing and FOB racing turnover) generated on-course at all meetings. In addition, as was the case in 2021/2022, this will include all racing turnover placed with TAB NZ on digital devices that are located on-course during a raceday. If the relevant turnover commission for any meeting equates to less than \$5,000, a minimum payment of \$5,000 will be paid. See Section 17.
- s) **Public holiday** funding of 33% of the amount paid to tote staff hired for a public holiday meeting up to a maximum of \$5,500 per meeting. See Section 18.
- t) A **Strategic Training Centre** subsidy will be paid according to the percentage of starts nationally produced by the largest training venues. This payment will be based on 2021/2022 start numbers. Venues that receive this payment must complete the Club and Venue Business Plan as detailed under Racing Compliance Funding. See Section 19.

Other

- u) **Nomination and acceptance fees** are no longer charged for any races below Group and Listed level. Prestige Jumps races will no longer have nomination and acceptance fees charged. Non-Acceptance and Scratching fees will still be charged for all races. A nomination fee will not be charged for any non-Group and Listed race run at Maiden through to Open and at age group level. However, a non-acceptance fee of \$50 (plus GST) will be charged to owners of horses that nominate but do not accept for any of these races. Acceptance fees will not be charged for any non-Group and Listed run at Maiden through to Open and at age group level. However, a scratching fee of 0.75% (plus GST) of the total stake will be charged to owners for any horse that has been scratched from any of these races. Clubs will continue to set nomination and acceptance fees for all Group and Listed races, based on NZTR guidelines, and will receive the nomination and acceptance income from these fees. For Prestige Jumps races as listed in Appendix Three, NZTR will fund clubs the equivalent nomination and acceptance fees that would have been charged to owners.
- v) NZTR policy for the **abandonment of meetings or races** is covered in Appendix Four.
- w) The RIB will directly employ and meet the costs of veterinarians, swabbing attendants and stenographers as required on raceday.
- x) Clubs are required to comply with all conditions of the betting licence/s issued to them by the TAB NZ as part of the Final 2022/2023 Racing Calendar.
- y) Any races run in excess of the number granted under a club's licence in the TAB NZ Final 2022/2023 Calendar will need to be approved by NZTR, prior to withdrawal time.
- z) Any race with an early nomination and more than one withdrawal fee must be approved by NZTR, prior to advertising the conditions of the race.

3.0 FUNDING POLICY DETAILS FOR THE 2022/2023 SEASON

The elements from the NZ Thoroughbred Funding Policy that apply to the 2022/2023 season are detailed below, separated into three sections:

- 3.1 Stakes Funding,
- 3.2 Club and Meeting Funding and
- 3.3 Other.

All elements of the Funding Policy below will be subject to:

1. Feedback received on NZTR's Statement of Intent, due on 5 July 2022.
2. Ongoing funding from TAB NZ and generated from NZ thoroughbred racing performance both domestically and internationally.
3. Review at any time if further COVID-19 lockdowns or restrictions impact directly on NZ thoroughbred racing and its ability to generate revenue.

3.1 STAKES FUNDING

1. Stake minimums per meeting and race class (non-Group and Listed):

NZTR will directly pay the minimum stakes levels for each race and meeting class in the below tables, provided all of this funding is paid to participants as stake money.

The following minimum stakes for all races (excluding Group and Listed races) will apply for the full 2022/2023 season:

Meeting Category	Open	R75	R65/MAAT	3&4YO	2YO	Maiden
Iconic	70,000	70,000	70,000	70,000	70,000	0
Premier	50,000	50,000	50,000	50,000	50,000	30,000
Feature	40,000*	30,000	30,000	30,000	30,000	15,000
Industry	15,000	14,000	14,000	14,000	14,000	14,000

* Note that Feature Open races held in the periods 1 to 26 August and 2 April to 31 July will be run for a minimum of \$35,000.

- **Iconic** race minimums increase from \$50,000 to \$70,000.
- **Premier** race minimums (excluding Maiden races) increase from \$40,000 to \$50,000. Premier Maiden races increase from \$20,000 to \$30,000.
- **Feature** prizemoney minimums remain the same - Open races will be run for \$40,000 (\$35,000 for the periods 1 to 26 August and 2 April to 31 July). R75, R65, MAAT, 2&3YO races will be run for \$30,000 and Maidens for \$15,000.
- **Industry** Open races remain at \$15,000. R75 through to Maiden race minimums increase from \$12,000 to \$14,000.

Should TAB NZ funding be reduced during the season, or there is a decline in the performance of NZ thoroughbred racing product, NZTR reserve the right to introduce a change in the stakes minimums above.

Prizemoney will be paid back to 10th place for all races (unless expressly approved by NZTR) with the allocation of prizemoney across placings published in the online Racing Programme Guide. For races with fewer than 10 starters, prizemoney will not be paid to unfilled placings.

As was the case for 2021/2022, races worth \$15,000 or less have a different allocation of percentages paid to place getters than races worth more than \$15,000, so that owners' share of stakes for horses finishing 10th or better will cover the rider's fee. The breakdown of stakes allocation is detailed below:

More than \$15,000		Less or = to \$15,000	
1st	57.50%	1st	56.00%
2nd	18.50%	2nd	18.00%
3rd	9.00%	3rd	9.00%
4th	5.00%	4th	5.00%
5th	2.50%	5th	2.00%
6th	1.50%	6th	2.00%
7th	1.50%	7th	2.00%
8th	1.50%	8th	2.00%
9th	1.50%	9th	2.00%
10th	1.50%	10th	2.00%
Total	100.00%	Total	100.00%

An allocation of 1% of total prizemoney to a Horse Welfare fund will continue for the first part of the season. When NZTR's Racing Management System moves across to Racing Australia's SNS platform, it is NZTR's intention to alter the mechanics of the Horse Welfare contribution and the above stakes breakdown will change.

A full list of meetings and categories as issued in the Final Calendar is attached as Appendix Six.

2. Group and Listed minimums (all meeting types):

Clubs conducting Group and Listed races are to be funded to the minimum of the relevant Group and Listed race level below, provided the full amount of this funding is paid to participants as stake money. The following Group and Listed Race minimums will apply for the 2022/2023 Season:

Meeting Category	Group 1	Group 2	Group 3	Listed
Iconic	300,000	140,000	100,000	80,000
Premier	300,000	140,000	100,000	80,000
Feature	300,000	120,000	80,000	60,000
Industry	300,000	120,000	80,000	60,000

- Group 1 race minimums at **all meetings** increase from \$220,000 to \$300,000.
- At **Iconic and Premier** race meetings:
 - Group 2 race minimums increase from \$110,000 to \$140,000.
 - Group 3 race minimums increase from \$80,000 to \$100,000.
 - Listed race minimums increase from \$60,000 to \$80,000.
- At **Feature and Industry** race meetings:
 - Group 2 race minimums increase from \$110,000 to \$120,000.
 - Group 3 race minimums remain at \$80,000.
 - Listed race minimums remain at \$60,000.

All Group and Listed races are subject to confirmation by the Pattern Review Committee. Where time permits, upgraded **and** downgraded races will receive their new Group and Listed race minimum funding. Note that additional funding paid to some Group and Listed races, including Group 1 races, will be adjusted so that the total NZTR funding contribution towards these races remain similar or the same, as appropriate.

3. Iconic Race funding

Iconic Races will be funded as identified in the below table. Total Group race and Iconic stakes funding must be paid to participants for the full Iconic stake funding to apply.

Club contribution towards each of the races below remains provisional and NZTR will work with relevant clubs on their funding contribution and the final stake for each of these races, noting that the minimums for the races below have all changed.

FY23 Date	Club	Race name	G&L or race category	NZTR min stake funding	NZTR additional funding	Club contribution	Minimum Total Stake
15/10/2022	Hawke's Bay RI	Livamol Classic*	Group 1	\$300,000	\$30,000	\$0	\$330,000
05/11/2022	Canterbury JC	2,000 Guineas	Group 1	\$300,000	\$75,000	\$175,000	\$550,000
09/11/2022	Canterbury JC	Couplands Mile	Group 2	\$140,000	\$30,000	\$80,000	\$250,000
12/11/2022	Canterbury JC	1,000 Guineas	Group 1	\$300,000	\$50,000	\$50,000	\$400,000
12/11/2022	Canterbury JC	NZ Cup	Group 3	\$100,000	\$150,000	\$50,000	\$300,000
01/01/2023	Waikato RC	City of Auckland Cup	Group 3	\$100,000	\$90,000	\$10,000	\$200,000
14/01/2023	Wellington RC	Telegraph Hcp	Group 1	\$300,000	\$30,000	\$20,000	\$350,000
21/01/2023	Auckland TR	Karaka Million 2YO	Listed	\$80,000	\$170,000	\$750,000	\$1,000,000
21/01/2023	Auckland TR	Karaka Million 3YO	Listed	\$80,000	\$170,000	\$750,000	\$1,000,000
28/01/2023	Wellington RC	Wellington Cup	Group 3	\$100,000	\$170,000	\$30,000	\$300,000
11/02/2023	Waikato RC	Herbie Dyke Intl Stakes	Group 1	\$300,000	\$30,000	\$120,000	\$450,000
04/03/2023	Waikato RC	NZ Derby	Group 1	\$300,000	\$375,000	\$325,000	\$1,000,000
11/03/2023	Auckland TR	Auckland Cup	Group 2	\$140,000	\$110,000	\$250,000	\$500,000
18/03/2023	Wellington RC	NZ Oaks	Group 1	\$300,000	\$110,000	\$40,000	\$450,000
18/03/2023	Wellington RC	Levin Classic	Group 1	\$300,000	\$10,000	\$40,000	\$350,000
01/04/2023	Manawatu RC	Manawatu Sires	Group 1	\$300,000	\$25,000	\$25,000	\$350,000
	Iconic			\$3,440,000	\$1,625,000	\$2,715,000	\$7,780,000

* NZTR has approved an exemption for the club contribution to this race.

4. Country Cup Funding

Additional funding is allocated to enable every club in the country to run at least one race worth \$22,000, or \$25,000 if their Cup race (or other peak race) is an Open Handicap. The below table summarises all clubs and races that will qualify for this funding, which does not require a contribution from the club. The five races run for more than the Country Cup minimums receive additional club contribution. Club contribution towards each of the races below remains provisional and NZTR will work with relevant clubs on their funding contribution and the final stake for each of these races.

NZTR's contribution and the overall minimum stake for each race is subject to change and will depend on the final class of the race programmed and run. The list of races below represents the budget at the start of the season. Additional races may be added if clubs currently without licences are allocated race meetings. Clubs that already have a race funded at a minimum of \$22,000 do not receive funding under this category.

FY23 Date	Club	Race name	G&L or race category	NZTR min stake funding	NZTR additional funding	Club contribution	Minimum Total Stake
11/09/2022	Waverley RC	Waverley Cup	Open	\$15,000	\$22,500	\$12,500	\$50,000
26/10/2022	Gore RC	Winton Cup	Open	\$15,000	\$10,000	\$0	\$25,000
13/11/2022	Hawke's Bay RI	Waipukurau Cup	R75	\$14,000	\$8,000	\$0	\$22,000
25/11/2022	Central Otago RC	Central Otago Cup	Open	\$15,000	\$10,000	\$0	\$25,000
18/12/2022	Tapanui RC	Tapanui Cup	Open	\$15,000	\$10,000	\$0	\$25,000
30/12/2022	Taupo, Racing	Taupo Cup*	Open	\$15,000	\$10,000	\$25,000	\$50,000
30/12/2022	Kurow JC	Kurow Cup	Open	\$15,000	\$10,000	\$0	\$25,000
03/01/2023	Greymouth JC	Greymouth Cup	Open	\$15,000	\$10,000	\$5,000	\$30,000
05/01/2023	Reefton JC	Reefton Cup	Open	\$15,000	\$10,000	\$0	\$25,000
07/01/2023	Kumara RC	Kumara Gold Nuggets	Open	\$15,000	\$10,000	\$5,000	\$30,000
19/02/2023	Hawke's Bay RI	Wairoa Cup	Open	\$15,000	\$10,000	\$5,000	\$30,000
12/03/2023	Wyndham RC	Wyndham Cup	Open	\$15,000	\$10,000	\$0	\$25,000
15/03/2023	South Waikato RC	South Waikato Cup	R75	\$14,000	\$8,000	\$0	\$22,000
20/03/2023	Beaumont RC	Beaumont Cup	R75	\$14,000	\$8,000	\$0	\$22,000
26/03/2023	Masterton RC	Masterton Cup	Open	\$15,000	\$10,000	\$0	\$25,000
10/04/2023	Woodville-Pahiatua	Woodville Cup	R75	\$14,000	\$8,000	\$0	\$22,000
14/05/2023	Wairio JC	Wairio Cup	Open	\$15,000	\$10,000	\$0	\$25,000
11/06/2023	Waimate RC	Waimate Cup	Open	\$15,000	\$10,000	\$0	\$25,000
	Country			\$266,000	\$184,500	\$52,500	\$503,000

* Club contribution includes \$5k Fasttrack Insurance

5. Heritage race Funding

The Heritage Race Funding stream applies to races that have some traditional importance in the New Zealand Racing Calendar and that NZTR believe deserve to be run for more than their existing minimum stake. NZTR's contribution to these races below remains provisional and subject to confirmation of the final stake, given some of the minimums for the races below have increased.

FY23 Date	Club	Race name	G&L or race category	NZTR min stake funding	NZTR additional funding	Club contribution	Minimum Total Stake
20/08/2022	Taranaki TRI	Interprovincial R85	Open	\$35,000	\$20,000	\$5,000	\$60,000
03/11/2022	Otaki-Maori RC	Raukawa Cup	R75	\$14,000	\$8,000	\$0	\$22,000
19/11/2022	Auckland TR	Counties Cup	Group 3	\$100,000	\$20,000	\$0	\$120,000
10/12/2022	Waikato RC	Waikato Cup	Group 3	\$100,000	\$20,000	\$0	\$120,000
17/12/2022	Manawatu RC	Manawatu Cup	Group 3	\$80,000	\$20,000	\$0	\$100,000
04/02/2023	Taranaki TRI	Taranaki Cup	Group 3	\$80,000	\$5,000	\$0	\$85,000
04/02/2023	Otago RC	White Robe Lodge	Group 3	\$80,000	\$20,000	\$20,000	\$120,000
04/02/2023	Otago RC	Dunedin Guineas	Listed	\$60,000	\$20,000	\$0	\$80,000
04/02/2023	Otago RC	Dunedin Gold Cup	Listed	\$60,000	\$20,000	\$0	\$80,000
18/02/2023	Southland RC	Southland Guineas	Listed	\$60,000	\$20,000	\$20,000	\$100,000
15/04/2023	Hawke's Bay RI	Hawkes Bay Cup	Listed	\$60,000	\$25,000	\$0	\$85,000
22/04/2023	Auckland TR	Easter Handicap	Group 3	\$80,000	\$30,000	\$10,000	\$120,000
13/05/2023	Rotorua, Racing	Rotorua Cup	Group 3	\$80,000	\$5,000	\$0	\$85,000
15/07/2023	Wellington RC	Parliamentary Hcp	Open	\$35,000	\$5,000	\$0	\$40,000
15/07/2023	Wellington RC	Whyte Hcp	Open	\$35,000	\$5,000	\$0	\$40,000
	Heritage			\$959,000	\$243,000	\$55,000	\$1,257,000

6. Other Race Funding

The Other Race Funding category picks up a range of arrangements made with clubs for a range of reasons, including supporting racing at our provincial race meetings and the Dunstan Stayers series. NZTR's budgeted contribution to these races totals \$186,500, with some further adjustments possible as the timing of races is confirmed with clubs and taking into account the change in minimum stake for each of these races.

FY23 Date	Club	Race name	G&L or race category	NZTR min stake funding	NZTR additional funding	Club contribution	Minimum Total Stake
20/08/2022	Taranaki TRI	Spec Cond	R65/ MAAT	\$30,000	\$7,500	\$0	\$37,500
06/08/2022	Canterbury JC	Open Handicap \$40k	Open	\$35,000	\$5,000	\$0	\$40,000
10/08/2022	Canterbury JC	Open Handicap \$40k	Open	\$35,000	\$5,000	\$0	\$40,000
13/08/2022	Canterbury JC	Open Handicap \$40k	Open	\$35,000	\$5,000	\$0	\$40,000
13/08/2022	Canterbury JC	Open Handicap \$40k	Open	\$35,000	\$5,000	\$0	\$40,000
20/08/2022	Taranaki TRI	Spec Cond	R65/ MAAT	\$30,000	\$7,500	\$0	\$37,500
20/08/2022	Taranaki TRI	Minimum \$32.5k	R65/ MAAT	\$30,000	\$2,500	\$0	\$32,500
20/08/2022	Taranaki TRI	Minimum \$32.5k	R65/ MAAT	\$30,000	\$2,500	\$0	\$32,500
20/08/2022	Taranaki TRI	Minimum \$32.5k	R75	\$30,000	\$2,500	\$0	\$32,500
20/08/2022	Taranaki TRI	Minimum \$32.5k	R75	\$30,000	\$2,500	\$0	\$32,500
19/11/2022	Auckland TR	Dunstan Stayers Heat	R65/ MAAT	\$50,000	\$5,000	\$0	\$55,000
19/11/2022	Auckland TR	Dunstan Stayers Heat	R75	\$50,000	\$5,000	\$0	\$55,000
26/11/2022	Waikato RC	Dunstan Stayers Heat	R65/ MAAT	\$30,000	\$5,000	\$0	\$35,000
26/11/2022	Waikato RC	Dunstan Stayers Heat	R75	\$30,000	\$5,000	\$0	\$35,000
26/11/2022	Wanganui JC	Dunstan Stayers Heat	R75	\$30,000	\$5,000	\$0	\$35,000
30/11/2022	Rotorua, Racing	Dunstan Stayers Heat	R65/ MAAT	\$14,000	\$5,000	\$0	\$19,000
03/12/2022	Auckland TR	Dunstan Stayers Heat	R65/ MAAT	\$30,000	\$5,000	\$0	\$35,000
03/12/2022	Auckland TR	Dunstan Stayers Heat	R75	\$30,000	\$5,000	\$0	\$35,000
03/12/2022	Auckland TR	Dunstan Stayers Heat	Open	\$40,000	\$5,000	\$0	\$45,000
03/12/2022	Wellington RC	Dunstan Stayers Heat	R75	\$50,000	\$5,000	\$0	\$55,000
09/12/2022	Tauranga, Racing	Dunstan Stayers Heat	R65/ MAAT	\$30,000	\$5,000	\$0	\$35,000
10/12/2022	Manawatu RC	Dunstan Stayers Heat	Open	\$40,000	\$5,000	\$0	\$45,000
10/12/2022	Manawatu RC	Dunstan Stayers Heat	R75	\$30,000	\$5,000	\$0	\$35,000
14/12/2022	Whangarei RC	Dunstan Stayers Heat	R65/ MAAT	\$14,000	\$5,000	\$0	\$19,000
17/12/2022	Manawatu RC	Dunstan Stayers Heat	R65/ MAAT	\$30,000	\$5,000	\$0	\$35,000
17/12/2022	Waikato RC	Dunstan Stayers Heat	R75	\$30,000	\$5,000	\$0	\$35,000
22/12/2022	Taranaki TRI	City of New Plymouth Cup	Open	\$15,000	\$10,000	\$0	\$25,000
23/12/2022	Matamata RC	Dunstan Stayers Heat	R65/ MAAT	\$14,000	\$5,000	\$0	\$19,000
26/12/2022	Otago RC	Southern Mile Heat	R75	\$30,000	\$10,000	\$0	\$40,000
26/12/2022	Otago RC	Southern Mile Heat	R65/ MAAT	\$30,000	\$10,000	\$0	\$40,000

* Table continued overpage

Other race funding

* Table continued from previous page

FY23 Date	Club	Race name	G&L or race category	NZTR min stake funding	NZTR additional funding	Club contribution	Minimum Total Stake
01/01/2023	Waikato RC	Dunstan Stayers Final	Open	\$70,000	\$10,000	\$40,000	\$120,000
01/01/2023	Riverton RC	Southern Mile Heat	R65/ MAAT	\$14,000	\$11,000	\$0	\$25,000
03/01/2023	Thames, Racing	Thames Cup	R75	\$14,000	\$6,000	\$0	\$20,000
03/01/2023	Thames, Racing	Sprint	R75	\$14,000	\$6,000	\$0	\$20,000
14/01/2023	Waikouaiti RC	Southern Mile Heat	R75	\$30,000	\$10,000	\$0	\$40,000
14/01/2023	Waikouaiti RC	Southern Mile Heat	R65/ MAAT	\$30,000	\$10,000	\$0	\$40,000
28/01/2023	Canterbury JC	Southern Mile Heat	R75	\$30,000	\$10,000	\$0	\$40,000
04/02/2023	Otago RC	Minimum \$40k races	4 races	\$120,000	\$40,000	\$0	\$160,000
04/02/2023	Otago RC	Southern Mile Heat	R65/ MAAT	\$30,000	\$10,000	\$0	\$40,000
06/02/2023	Wairarapa RC	Wairarapa Cup	R75	\$14,000	\$6,000	\$0	\$20,000
11/02/2023	Banks Peninsula F	Southern Mile Heat	R65/ MAAT	\$30,000	\$10,000	\$0	\$40,000
18/02/2023	Southland RC	Minimum \$40k races	3 races	\$90,000	\$30,000	\$0	\$120,000
18/02/2023	Southland RC	Southern Mile Heat	R75	\$30,000	\$10,000	\$0	\$40,000
24/02/2023	Canterbury JC	Southern Mile Heat	R75	\$14,000	\$11,000	\$0	\$25,000
04/03/2023	Otago RC	Southern Mile Final	Open	\$40,000	\$60,000	\$0	\$100,000
27/05/2023	Wellington RC	Autumn Sprint Final	R75	\$30,000	\$20,000	\$0	\$50,000
14/07/2023	Canterbury JC	Synthetic Final OE	Open	\$15,000	\$10,000	\$0	\$25,000
14/07/2023	Canterbury JC	Synthetic Final OE	Open	\$15,000	\$10,000	\$0	\$25,000
14/07/2023	Canterbury JC	Synthetic Final OE	Open	\$15,000	\$10,000	\$0	\$25,000
14/07/2023	Canterbury JC	Synthetic Final OE	Open	\$15,000	\$10,000	\$0	\$25,000
14/07/2023	Canterbury JC	Synthetic Final MAAT	R65/ MAAT	\$14,000	\$5,000	\$0	\$19,000
14/07/2023	Canterbury JC	Synthetic Final MAAT	R65/ MAAT	\$14,000	\$5,000	\$0	\$19,000
14/07/2023	Canterbury JC	Synthetic Final MAAT	R65/ MAAT	\$14,000	\$5,000	\$0	\$19,000
14/07/2023	Canterbury JC	Synthetic Final MAAT	R65/ MAAT	\$14,000	\$5,000	\$0	\$19,000
	Other			\$1,653,000	\$480,000	\$40,000	\$2,173,000

7. Special Interest Funding

Special Interest Funding from NZTR requires a minimum matched contribution from the clubs involved. This stream includes matched funding from NZTR and ATR to offer higher minimum prizemoney at its four major meetings.

Club contribution towards each of the races below remains provisional and NZTR will work with relevant clubs on their funding contribution and the final stake for each of these races, noting that the minimums have changed for many of these races.

FY23 Date	Club	Race name	G&L or race category	NZTR min stake funding	NZTR additional funding	Club contribution	Minimum Total Stake
08/10/2022	Egmont RC	Egmont Cup	Open	\$40,000	\$2,500	\$2,500	\$45,000
22/10/2022	Canterbury JC	Canterbury Stakes 3YO	Group 3	\$80,000	\$5,000	\$5,000	\$90,000
26/12/2022	Auckland TR	Minimum \$80k races	6 races	\$420,000	\$30,000	\$30,000	\$480,000
01/01/2023	Waikato RC	Minimum \$75k races*	3 races	\$210,000	\$15,000	\$0	\$225,000
21/01/2023	Auckland TR	Karaka Stayers Cup	Open	\$70,000	\$5,000	\$45,000	\$120,000
28/01/2023	Canterbury JC	Marlborough Cup	Open	\$40,000	\$10,000	\$10,000	\$60,000
18/02/2023	Southland RC	Invercargill Gold Cup	Open	\$40,000	\$2,500	\$7,500	\$50,000
04/03/2023	Waikato RC	Minimum \$75k races*	6 races	\$420,000	\$30,000	\$0	\$450,000
11/03/2023	Auckland TR	Minimum \$80k races	7 races	\$490,000	\$35,000	\$35,000	\$560,000
15/04/2023	Hawke's Bay RI	Poverty Bay Cup	R75	\$30,000	\$10,000	\$10,000	\$50,000
22/07/2023	Taranaki TRI	Opunake Cup	Listed	\$60,000	\$10,000	\$10,000	\$80,000
26/07/2023	Cambridge JC	Synthetic Final	R65/ MAAT	\$14,000	\$11,000	\$15,000	\$40,000
26/07/2023	Cambridge JC	Synthetic Final	R65/ MAAT	\$14,000	\$11,000	\$15,000	\$40,000
26/07/2023	Cambridge JC	Synthetic Final	R65/ MAAT	\$14,000	\$11,000	\$15,000	\$40,000
26/07/2023	Cambridge JC	Synthetic Final	R65/ MAAT	\$14,000	\$11,000	\$15,000	\$40,000
	Special Interest			\$1,956,000	\$199,000	\$215,000	\$2,370,000

* NZTR has approved an exemption for the club contribution to these races.

8. Jumping races

Jumping race stakes will be paid as per the table in Appendix Three based on meeting category, race class and the overall jumping programme. Increases have been introduced to every category of jumps race for the season, acknowledging that meeting and race numbers have decreased due to a consolidation of jumps racing and with some tracks unavailable during the 2022/2023 season.

9. Innovation Fund

An Innovation fund has been made available by NZTR to incentivise innovation by clubs and the industry. Clubs are encouraged to apply to the fund to help further lift the profile of their race meetings and their performance.

Currently the following races have had funding approved under this category:

FY23 Date	Club	Race name	G&L or race category	NZTR min stake funding	NZTR additional funding	Club contribution	Minimum Total Stake
06/08/2022	Whangarei RC	Kerikeri Cup	Open	\$35,000	\$5,000	\$0	\$40,000
20/08/2022	Whangarei RC	Ruakaka Cup	Open	\$35,000	\$5,000	\$0	\$40,000
10/09/2022	Whangarei RC	Tai Tokerau Cup	Open	\$40,000	\$5,000	\$0	\$45,000
	Innovation			\$110,000	\$15,000	\$0	\$125,000

Unless listed above or now included in other sections of this Funding Policy, previous Innovation Fund concepts are not automatically rolled over from the 2021/2022 season.

The updated criteria for applications to the fund is currently being developed by NZTR and will be circulated separately.

3.2 CLUB AND MEETING FUNDING

The core structure of Club and meeting funding structure has been maintained for the 2022/2023 Season, with adjustments as covered below. NZTR continues to recognise that clubs face ongoing and increasing costs and the funding increases noted are designed to assist with these. In addition, NZTR will seek improved compliance from clubs for key measures noted.

10. Meeting Type

Meeting type	Iconic	Premier	Feature	Industry
Funding per meeting	24,000	24,000	9,000	6,500

Clubs will receive Meeting Type payments as set out in the above table for each category of meeting they hold.

A full list of meeting categories by date and by region and club is attached as Appendix Six. Please note that these meeting categories are draft and remain subject to change from feedback received, and to changes in licences and venues that may occur.

11. Venue Category

Venue category	Inter-national	Strategic	Significant	Supporting	Community
Funding per meeting	17,500	17,500	15,000	12,500	10,000

Venue category funding will be paid per meeting based on the category of the venue the meeting has been held at.

The Venue Category funding is to be paid directly to club hosting the race meeting. Alternative arrangements can be made with NZTR for the redirection of this funding if agreed to by both the tenant and host club.

The funding is targeted to assist venues meeting the minimum standards expected for each venue category as well as to assist all venues to conduct race meetings. A full list of all NZ thoroughbred venues and their categorisation under NZTR's Infrastructure Policy is attached as Appendix One.

12. Race meeting compliance

Race meeting compliance	Inter-national	Strategic	Significant	Supporting	Community
Funding per meeting	7,000	7,000	7,000	7,000	7,000

The race meeting compliance funding has been maintained as a key element of club funding. This funding will be dependent on clubs fulfilling information requirements in the lead-up to each race meeting.

\$2,000 of the club compliance funding payment is dependent on each club adhering to the Minimum Venue Guideline Standards for each race meeting.

This includes complying with direct advance instruction to remedy a Minimum Venue Guideline Standard identified at a prior race meeting.

\$5,000 of the club compliance funding is dependent on clubs completing every element of the below:

- a) Filling out a Race Meeting Club Checklist for the National Racing Bureau (NRB) for each race meeting.
- b) Providing weather, track, rail position & penetrometer updates for each race meeting to the NRB on the following days and times:
 1. Nomination Day - before 9.00am
 2. Withdrawal Day - before 8.30am
 3. Two Days Prior to Meeting – 4.00pm – not required for Thursday & Friday meetings
 4. Day Prior to Meeting – before 9.00am & update before 5.00pm
 5. Race-morning - before 7.00am

Clubs will be required to use all resources at their disposal to ensure the accuracy of this information. Clubs are to liaise directly with the NRB in the event that extenuating circumstances mean that any of the above steps are unable to be completed.

It is important that club staff who will be directly responsible for completing the above tasks are made aware of this funding category and the effect on club funding if not carried out. NZTR intends to fully enforce these aspects in the 2022/2023 season.

Race meeting compliance funding to be paid directly to the club hosting the race meeting, again unless otherwise arranged with both clubs and NZTR.

13. Club compliance

Payment by venue type	Intern	Stratgc	Signfnt	Support	Commn	Training	Tenant
Financial Reporting	5,000	5,000	5,000	5,000	5,000	5,000	5,000
Club & Venue Business Plan	20,000	15,000	12,500	10,000	7,500	5,000	5,000
Health & Safety Attestation	2,500	2,500	2,500	2,500	2,500	2,500	-
Track Management Template	2,500	2,500	2,500	2,500	2,500	2,500	-
Annual compliance funding	30,000	25,000	22,500	20,000	17,500	15,000	10,000

The Club Compliance funding stream is an annual payment made to each club with a minimum of one licence scheduled in the 2022/2023 Calendar, or that holds a race meeting with the support of another club, or that operates a training and/or trials venue.

\$5,000 of the club compliance funding payment is dependent on each club meeting the following conditions around their annual reporting:

- Holding an AGM and submitting a copy of the club's audited set of financial statements in accordance with Generally Accepted Accounting Principles (GAAP) in New Zealand, annual report, approved minutes of their previous AGM and draft minutes of the most recent AGM to NZTR by **31 December** following the end of the club's financial year.
- The financial statements must be in the form and using the appropriate Public Benefit Entity Accounting Standards (PBE Standards) applicable for not-for-profit entities.
- Filing their financial statements with the Incorporated Societies Registrar after they have been submitted to and approved by the members of the committee at the AGM. The deadline for filing is the end of the month after the AGM.
- It is no longer a requirement for a separate class 4 gaming audit to take place or for the gaming grant receipts template to be filled out. No costs for a gaming grant audit will be paid by TAB NZ or NZTR.
- Using a currently registered, independent and fully qualified auditor to undertake the club's financial audit.
- The auditor of the financial statements must be a qualified auditor under the meaning of the Financial Reporting Act 2013.
- The audit must be completed in accordance with the New Zealand Auditing Standards.
- Completing the liability insurance declaration and club earthquake assessment status report document sent to clubs by NZTR on a six-monthly basis and returning the completed documents by the stipulated return date. The club must confirm to NZTR if they know of or are aware of any notifiable events that may trigger a claim against the various racing club group liability policies held by NZTR, including updates on previously advised notifiable events and advise NZTR of any change in status of the Local Council/Regional Council requirements around earthquake prone building assessment.
- Clubs Digital Network. For those Clubs who are live on the network it is a requirement that
 - a) the Terms of Use for the network are accepted, and
 - b) best efforts are made to comply with minimum standards and guidelines which will be issued by 1 August.

As a detailed above, an additional Club Compliance funding payment is dependent on each club submitting a Business Plan for their club and venue, where relevant.

- Tenant clubs will receive \$5,000 for submission of this Business Plan to NZTR. For the purposes of this section, tenant clubs are those clubs that hold a race meeting at another venue or support the holding of a race meeting at another venue.
- Clubs that operate a training and/or trials venue, that are not covered under the Tenant club category will also receive \$5,000 for submission of this Business Plan to NZTR irrespective of whether they hold or support a race meeting.

- Clubs that are the principal club racing at a Community venue will receive \$7,500 for submission of a Business Plan to NZTR.
- Clubs that are the principal club racing at a Supporting venue will receive \$10,000 for submission of a Business Plan to NZTR.
- Clubs that are the principal club racing at a Significant venue will receive \$12,500 for submission of a Business Plan to NZTR.
- Clubs that are the principal club racing at a Strategic venue will receive \$15,000 for submission of a Business Plan to NZTR.
- Clubs that are the principal club racing at an International venue will receive \$20,000 for submission of a Business Plan to NZTR.
- NZTR will be working on development of a Business Plan template which will be released separately to this document. Business Plans should be submitted to NZTR by 30 September of the season in which the Business Plan payment is made.

\$2,500 of the Club Compliance funding payment is dependent on submission of the club's attestation to NZTR, signed by the club Chair and Executive Manager, which confirms that:

- The club has a Health and Safety Plan;
- The club's Health and Safety Plan is based upon the Club Resources provided by NZTR (<https://loveracing.nz/nztr/resources/health-and-safety>), or has been reviewed and approved by an appropriately qualified person;
- The club has implemented and is complying with its Health and Safety plan;
- All of the club's employees and all contractors who go onto the club's premises will be made aware of the content of the club's Health and Safety Plan and their need to comply with it (as and to the extent applicable).
- The club has appropriate (and compliant) signage at their premises.
- Tenant clubs (those that do not also operate a training and trials venue) do not need to submit an attestation and will not receive any funding under this category.
- Health and Safety Attestations should be submitted to NZTR by 30 September of the season in which the Health and Safety payment is made.

\$2,500 of the compliance funding payment is dependent on:

- Completion of an annual track management template. This template must be submitted for review and approval by NZTR National Track Adviser or appointed delegate who can actively assist each club in the preparation of this template.
- Payment may be withheld by NZTR if determined that the annual track management plan was not substantively adhered to, unless NZTR had prior knowledge and agreed to a change in planning, or for reasons beyond the club's control.
- Clubs that are appointing new Track Managers must consult with NZTR Management on the appointment prior to its confirmation.
- Tenant clubs (those that do not also operate a training and trials venue) do not need to submit an track management template and will not receive any funding under this category.
- Track Management Template should be submitted to NZTR by 30 September of the season in which the Track Management payment is made.

Once confirmation that clubs have followed the correct procedures and all documents have been received NZTR will arrange for payment of the Club Compliance (or part payments as relevant) to be made. If clubs require any assistance with any of the matters noted above, please e-mail the Head of Funding and Analytics at tony.severinsen@nztr.co.nz.

14. Event tier

Event tier (refer list of events)	1	2	3	4	5	6
Funding per event	60,000	30,000	15,000	10,000	5,000	-

Identified meetings will receive an additional event tier payment to help support the cost of setting up and hosting events. A list of the race meetings and their proposed event tiers is attached as Appendix Two. Event tier 6 meetings are meetings that are not categorised as events and therefore do not receive any event funding. There are currently 128 race meetings proposed to receive event tier funding.

The above table summarises the funding amount for each event tier. The more significant the event and the larger the crowd being hosted on-course, the higher an event will be categorised and the higher the funding amount the club will receive.

For the 2022/2023 season, the full amount payable under each tier will be guaranteed to clubs. During the season, clubs will be asked to undertake a self-assessment process using an Event Performance Measures and Assessment Checklist attached as Appendix Five. Clubs' focus should be on delivering a good customer experience each raceday and the checklist and process has been designed to act as a reminder each race day as to what needs to be done. This does not need to be submitted to NZTR.

Clubs taking ownership of the checklist and process themselves means the best possible outcome is achieved each race day from a self-audit programme. Under this process, unless there is complete failure to meet the minimum standards or due to repeated failures, there will be no impact on club funding.

Some additional aspects need to be noted:

1. The ranking of events remains based on on-course turnover and, secondly on on-course attendance as measured by the TAB NZ. There are instances where meetings were ranked based on the overall impact of the funding model on clubs, to ensure as much as possible clubs were not disadvantaged by the transition to the new funding model.
2. The ranking of events will be reviewed by NZTR during the 2022/2023 Season and subject to change for the 2023/2024 Season.

15. Carnival funding

Carnival Funding of \$100,000 will be to be paid to the following eight race meetings:

FY23 Race Date	Race Club
Sat, 15 Oct 2022	Hawke's Bay RI
Sat, 12 Nov 2022	Canterbury JC
Mon, 26 Dec 2022	Auckland TR
Sat, 21 Jan 2023	Auckland TR
Sat, 28 Jan 2023	Wellington RC
Sat, 4 Mar 2023	Waikato RC
Sat, 11 Mar 2023	Auckland TR
Sat, 1 Apr 2023	Manawatu RC

The funding is made available to support additional event management, marketing and promotional costs associated with these meetings and the carnivals run alongside these meetings.

Payment to each meeting will be conditional on clubs fulfilling obligations to support LOVERACING.NZ and NZTR ownership initiatives in the promotion of these events. Meetings will take place between the Clubs and the LOVERACING.NZ marketing team on alignment of marketing plans and agreement on a set of key initiatives including ownership activities, on-course activations, media and content support and on-course engagement concepts.

16. Jumping support

A \$2,500 per meeting payment will be paid to clubs conducting jumping races to recognise jumping infrastructure and set-up costs. An additional \$1,500 per meeting (total of \$4,000) will be paid to clubs that hold five or more jumps meetings per season.

17. On-course commission, including TAB NZ digital turnover and minimums

A commission of **9.5%** will be paid on total on-course turnover (all totalisator racing and FOB racing turnover) generated at all meetings.

In addition, this commission payment will include all racing turnover placed with TAB NZ on digital devices that are located on-course during a raceday. TAB NZ are able to geolocate the majority of this turnover and will provide a report to NZTR detailing the relevant turnover on which commission will be paid.

If the turnover commission calculated above for any meeting is less than \$5,000, a minimum payment of \$5,000 will be paid.

On-course commission, including TAB NZ Digital	Iconic	Premier	Feature	Industry
% of on-course turnover funded per meeting	9.50%	9.50%	9.50%	9.50%
On-course minimum payment	Iconic	Premier	Feature	Industry
Funding per meeting	5,000	5,000	5,000	5,000

18. Public Holiday funding

Public Holiday	Iconic	Premier	Feature	Industry
Funding per meeting	33% of the amount paid to tote staff hired for a public holiday up to a max of \$5,500.			

Where a Club races on either a public holiday or observed public holiday NZTR will pay 33% of the amount paid to tote staff hired for the day up to a maximum of \$5,500. To be eligible for this funding the Club must provide to NZTR the payroll documentation confirming payment to tote staff. This must show each staff member's full name and the gross amount of earnings for the public holiday or observed public holiday worked by the staff member and a total of all relevant payments for each raceday.

19. Strategic Training Centre subsidies

Training venues receive a subsidy based on the percentage of national starts produced by each venue in the previous season.

This payment recognises the contribution to the industry these venues make through the provision of tracks and facilities for horses in training. The tiers and funding levels for this subsidy are illustrated in the below table:

Tier	% of National Starts Produced	Total Annual Subsidy
1	12%+	\$120,000
2	9% to 12%	\$70,000
3	6% to 9%	\$50,000
4	3% to 6%	\$25,000
5	1.5% to 3%	\$10,000

A venue eligible on number of starts produced must also complete the Club and Venue Business Plan as detailed under Racing Compliance Funding to receive the Strategic Training Centre subsidy.

All eligible venues will receive direct advice of this funding from NZTR at the start of the 2022/2023 season and qualifying venues will receive their funding in two instalments, paid in February and August 2023.

3.3 OTHER

20. Nomination, acceptance and scratching fees

Nomination and acceptance fees are no longer charged for any races below Group and Listed level. Prestige Jumps races will no longer have nomination and acceptance fees charged. Non-Acceptance and Scratching fees will still be charged for all races.

A nomination fee will not be charged for any non-Group and Listed race run at Maiden through to Open and at age group level. However, a non-acceptance fee of \$50 (plus GST) will be charged to owners of horses that nominate but do not accept for any of these races.

Acceptance fees will not be charged for any non-Group and Listed run at Maiden through to Open and at age group level. However, a scratching fee of 0.75% (plus GST) of the total stake will be charged to owners for any horse that has been scratched from any of these races.

Clubs will continue to set nomination and acceptance fees for all Group and Listed races, based on NZTR guidelines, and will receive the nomination and acceptance income from these fees. For Prestige Jumps races as listed in Appendix Three, NZTR will fund clubs the equivalent nomination and acceptance fees that would have been charged to owners.

21. Policy for funding abandoned meetings and meetings with additional or deleted races

Appendix Four details NZTR policy in the event of an abandonment or part abandonment of a race meeting and the addition or deletion of races, with respect to each of the above funding streams.

22. Other race day costs

Swabbing vets, swabbing attendants, raceday veterinarians and stenographers are employed and paid for by the RIB. In the event that the RIB assume the responsibility for the employment of other Raceday Officials, club and meeting funding may have to be reviewed.

23. Conditions of funding

The following conditions (further to those noted in other sections above) will apply to clubs in order to qualify for funding under this policy:

- Clubs are required to comply with all conditions of the betting licence/s issued to them by the TAB NZ as part of the Final 2022/2023 Racing Calendar. In relation to Intellectual Property for receiving vision and audio and racing information, for the 2022/2023 racing season, NZTR supports the current arrangement whereby NZTR and Club racing vision, audio and data intellectual property is provided by agreement to TAB NZ to support TAB NZ's fulfilment of current commercial contracts, on a basis contingent upon development of a mutually intended agreement between NZTR and TAB NZ confirming and enabling NZTR's greater future freedom in commercialising NZTR and Club racing vision, audio and data intellectual property.
- Any races run in excess of the number granted under a club's licence in the TAB NZ Final 2022/2023 Calendar will need to be approved by NZTR, prior to withdrawal time.
- Any race with an early nomination and more than one withdrawal fee must be approved by NZTR, prior to advertising the conditions of the race.

APPENDIX ONE: NZ THOROUGHBRED VENUE CATEGORISATION AND VENUE FUNDING SUPPORT

Venue	Category	Funding per mtg
Ellerslie	International	17,500
Awapuni	Strategic	17,500
Awapuni Synthetic	Strategic	17,500
Cambridge Synthetic	Strategic	17,500
Riccarton Park	Strategic	17,500
Riccarton Park Synthetic	Strategic	17,500
Te Rapa	Strategic	17,500
Hastings	Significant	15,000
Matamata	Significant	15,000
New Plymouth	Significant	15,000
Otaki	Significant	15,000
Pukekohe	Significant	15,000
Ruakaka	Significant	15,000
Tauranga	Significant	15,000
Te Aroha	Significant	15,000
Trentham	Significant	15,000
Wanganui	Significant	15,000
Wingatui	Significant	15,000
Ashburton	Supporting	12,500
Avondale	Supporting	12,500
Invercargill	Supporting	12,500
Rotorua	Supporting	12,500
Timaru	Supporting	12,500
Cromwell	Community	10,000
Gore	Community	10,000
Hawera	Community	10,000
Kumara	Community	10,000
Kurow	Community	10,000
Oamaru	Community	10,000
Omoto	Community	10,000
Reefton	Community	10,000
Riverton	Community	10,000
Tauherenikau	Community	10,000
Taupo	Community	10,000
Waverley	Community	10,000
Woodville	Community	10,000
Total		36 Venues

APPENDIX TWO: LIST OF EVENT MEETINGS AND TIERS BY DATE

Race Date	Day	Day or Significant Day/Public Holiday	Race Club	Venue	Region	Meeting Category	Event Tier	Races
6 Aug 22	Sat	Winter Cup	Canterbury JC	Riccarton Park	South Island	Feature	4	10
10 Aug 22	Wed	Grand National Hurdles	Canterbury JC	Riccarton Synthetic	South Island	Feature	4	10
13 Aug 22	Sat	Grand National Steeple	Canterbury JC	Riccarton Park	South Island	Feature	4	10
27 Aug 22	Sat	Foxbridge Plate	Waikato RC	Te Rapa	Northern	Feature	5	8
3 Sep 22	Sat	Wanganui Guineas	Wanganui JC	Wanganui	Central	Feature	5	8
4 Sep 22	Sun	Pakuranga Hunt Cup	Pakuranga HC	Te Rapa	Northern	Feature	4	8
10 Sep 22	Sat	Challenge Stakes	Hawke's Bay RI	Hastings	Central	Premier	3	9
17 Sep 22	Sat	Canterbury Belle Stakes	Canterbury JC	Riccarton Park	South Island	Feature	5	8
18 Sep 22	Sun	Great Northern	Waikato RC	Te Rapa	Northern	Feature	3	10
24 Sep 22	Sat	Saturday	Avondale JC	Avondale	Northern	Feature	5	8
24 Sep 22	Sat	Marton Metric Mile	Marton JC	Awapuni	Central	Feature	5	8
1 Oct 22	Sat	Hawke's Bay Plate	Hawke's Bay RI	Hastings	Central	Premier	4	9
8 Oct 22	Sat	Taranaki Breeders	Egmont RC	Hawera	Central	Feature	5	8
15 Oct 22	Sat	Spring Classic	Hawke's Bay RI	Hastings	Central	Iconic	1	10
16 Oct 22	Sun	Arawa Stakes	Rotorua, Racing	Rotorua	Northern	Feature	5	8
22 Oct 22	Sat	Saturday	Waikato RC	Te Rapa	Northern	Feature	5	10
22 Oct 22	Sat	Sarton Memorial	Waikato RC	Te Rapa	Northern	Feature	5	10
22 Oct 22	Sat	Canterbury Stakes	Canterbury JC	Riccarton Park	South Island	Feature	5	8
23 Oct 22	Sun	Thompson Handicap	Wellington RC	Trentham	Central	Feature	5	8
28 Oct 22	Fri	Friday	Taranaki TRI	New Plymouth	Central	Industry	5	8
29 Oct 22	Sat	Saturday	Matamata RC	Matamata	Northern	Feature	5	10
29 Oct 22	Sat	Feilding Cup	Feilding JC	Awapuni	Central	Feature	5	8
1 Nov 22	Tue	Melbourne Cup Day	Auckland TR	Pukekohe	Northern	Premier	1	10
1 Nov 22	Tue	Melbourne Cup Day	Otago RC	Wingatui	South Island	Feature	3	8
3 Nov 22	Thu	VRC Oaks Day	Otaki-Maori RC	Otaki	Central	Industry	5	8
5 Nov 22	Sat	2,000 Guineas	Canterbury JC	Riccarton Park	South Island	Premier	2	10
6 Nov 22	Sun	Waverley Cup	Wairarapa RC	Tauherenikau	Central	Industry	5	8
9 Nov 22	Wed	Coupland's Mile	Canterbury JC	Riccarton Park	South Island	Premier	2	10
12 Nov 22	Sat	NZ Cup	Canterbury JC	Riccarton Park	South Island	Iconic	1	10
12 Nov 22	Sat	Tauranga Stakes	Tauranga, Racing	Tauranga	Northern	Feature	3	8
13 Nov 22	Sun	Sunday	Hawke's Bay RI	Hastings	Central	Industry	5	8
18 Nov 22	Fri	Friday	Taranaki TRI	New Plymouth	Central	Industry	5	8
19 Nov 22	Sat	Counties Cup	Auckland TR	Pukekohe	Northern	Premier	3	9
24 Nov 22	Thu	Levin Stakes	Levin RC	Otaki	Central	Feature	4	8
25 Nov 22	Fri	Cromwell Xmas Day 1	Central Otago RC	Cromwell	South Island	Industry	5	8
26 Nov 22	Sat	GN Challenge Stakes	Waikato RC	Te Rapa	Northern	Feature	5	8
26 Nov 22	Sat	Wanganui Cup	Wanganui JC	Wanganui	Central	Feature	4	8
27 Nov 22	Sun	Cromwell Xmas Day 2	Otago RC	Cromwell	South Island	Feature	3	8
1 Dec 22	Thu	Christmas	Taranaki TRI	New Plymouth	Central	Industry	4	8
2 Dec 22	Fri	Christmas Twilight	Canterbury JC	Riccarton Park	South Island	Industry	4	8
3 Dec 22	Sat	Captain Cook	Wellington RC	Trentham	Central	Premier	3	9
3 Dec 22	Sat	Christmas	Auckland TR	Pukekohe	Northern	Feature	5	8

Race Date	Day	Day or Significant Day/Public Holiday	Race Club	Venue	Region	Meeting Category	Event Tier	Races
7 Dec 22	Wed	December Twilight	Hawke's Bay RI	Hastings	Central	Industry	4	8
9 Dec 22	Fri	Christmas	Tauranga, Racing	Tauranga	Northern	Feature	4	8
10 Dec 22	Sat	Waikato Cup	Waikato RC	Te Rapa	Northern	Premier	2	9
10 Dec 22	Sat	Christmas	Manawatu RC	Awapuni	Central	Feature	5	8
10 Dec 22	Sat	Christmas	Southland RC	Invercargill	South Island	Feature	3	8
14 Dec 22	Wed	Christmas	Whangarei RC	Ruakaka	Northern	Industry	5	8
16 Dec 22	Fri	Christmas	Levin RC	Otaki	Central	Industry	5	8
17 Dec 22	Sat	Manawatu Cup	Manawatu RC	Awapuni	Central	Feature	2	8
17 Dec 22	Sat	Christmas	Waikato RC	Te Rapa	Northern	Feature	5	8
18 Dec 22	Sun	Christmas	Tapanui RC	Gore	South Island	Industry	5	8
6 Dec 45	Mon	Christmas	Ashburton RC	Ashburton	South Island	Industry	5	8
22 Dec 22	Thu	Summer	Taranaki TRI	New Plymouth	Central	Industry	5	8
23 Dec 22	Fri	Christmas	Matamata RC	Matamata	Northern	Industry	5	8
26 Dec 22	Mon	Boxing Day	Auckland TR	Pukekohe	Northern	Iconic	1	10
26 Dec 22	Mon	Boxing Day	Manawatu RC	Awapuni	Central	Feature	2	8
26 Dec 22	Mon	Boxing Day	Otago RC	Wingatui	South Island	Feature	5	8
27 Dec 22	Tue	Summer	Taranaki TRI	New Plymouth	Central	Industry	2	8
28 Dec 22	Wed	28th December	Rotorua, Racing	Rotorua	Northern	Industry	4	8
28 Dec 22	Wed	28th December	South Canterbury RC	Timaru	South Island	Industry	5	8
30 Dec 22	Fri	Summer	Taupo, Racing	Taupo	Northern	Industry	4	8
30 Dec 22	Fri	Summer	Kurow JC	Kurow	South Island	Industry	5	8
31 Dec 22	Sat	New Years Day	Hawke's Bay RI	Hastings	Central	Industry	2	8
1 Jan 23	Sun	New Years Day	Waikato RC	Te Rapa	Northern	Iconic	1	10
1 Jan 23	Sun	New Years Day	Riverton RC	Riverton	South Island	Industry	5	8
2 Jan 23	Mon	Summer	Tauranga, Racing	Tauranga	Northern	Industry	2	8
2 Jan 23	Mon	Summer	Wairarapa RC	Tauherenikau	Central	Industry	2	8
3 Jan 23	Tue	Summer	Thames, Racing	Te Aroha	Northern	Industry	2	8
3 Jan 23	Tue	Summer	Greymouth JC	Omoto	South Island	Industry	5	8
4 Jan 23	Wed	Summer	Otaki-Maori RC	Otaki	Central	Industry	4	8
5 Jan 23	Thu	Reefton Cup	Reefton JC	Reefton	South Island	Industry	5	8
6 Jan 23	Fri	Summer	Whangarei RC	Ruakaka	Northern	Industry	2	8
7 Jan 23	Sat	Marton Cup	Marton JC	Awapuni	Central	Feature	5	8
7 Jan 23	Sat	Gold Nuggets	Kumara RC	Kumara	South Island	Industry	2	9
12 Jan 23	Thu	Summer	Wanganui JC	Wanganui	Central	Industry	5	8
13 Jan 23	Fri	Summer	Tauranga, Racing	Tauranga	Northern	Feature	5	8
14 Jan 23	Sat	Levin Classic	Wellington RC	Trentham	Central	Premier	2	9
14 Jan 23	Sat	Summer	Waikouaiti RC	Wingatui	South Island	Feature	5	8
21 Jan 23	Sat	Middle day Wgtn	Wellington RC	Trentham	Central	Feature	3	8
21 Jan 23	Sat	Karaka Millions	Auckland TR	Pukekohe	Northern	Iconic	2	6
21 Jan 23	Sat	Gore Guineas	Gore RC	Gore	South Island	Feature	5	8
26 Jan 23	Thu	Summer	Hawke's Bay RI	Hastings	Central	Industry	5	8
28 Jan 23	Sat	Wellington Cup	Wellington RC	Trentham	Central	Iconic	1	10
28 Jan 23	Sat	Timaru Stakes	Canterbury JC	Riccarton Park	South Island	Feature	5	8
4 Feb 23	Sat	Taranaki Cup	Taranaki TRI	New Plymouth	Central	Feature	3	8

Race Date	Day	Day or Significant Day/Public Holiday	Race Club	Venue	Region	Meeting Category	Event Tier	Races
4 Feb 23	Sat	Dunedin Gold Cup	Otago RC	Wingatui	South Island	Feature	3	8
6 Feb 23	Mon	Waitangi Day	Wairarapa RC	Tauherenikau	Central	Industry	3	8
11 Feb 23	Sat	International	Waikato RC	Te Rapa	Northern	Premier	2	9
11 Feb 23	Sat	Banks Peninsula Cup	Banks Peninsula RC	Riccarton Park	South Island	Feature	5	8
18 Feb 23	Sat	Avondale Cup	Auckland TR	Pukekohe	Northern	Feature	5	8
18 Feb 23	Sat	Invercargill Gold Cup	Southland RC	Invercargill	South Island	Feature	5	8
19 Feb 23	Sun	Sunday	Hawke's Bay RI	Hastings	Central	Industry	5	8
25 Feb 23	Sat	Matamata Breeders	Matamata RC	Matamata	Northern	Feature	4	8
25 Feb 23	Sat	WFA Classic	Otaki-Maori RC	Otaki	Central	Feature	5	8
4 Mar 23	Sat	NZ Derby	Waikato RC	Te Rapa	Northern	Iconic	1	10
4 Mar 23	Sat	Saturday	Otago RC	Wingatui	South Island	Feature	5	8
11 Mar 23	Sat	Auckland Cup	Auckland TR	Pukekohe	Northern	Iconic	1	10
18 Mar 23	Sat	NZ Oaks	Wellington RC	Trentham	Central	Premier	3	9
25 Mar 23	Sat	NZ International Trophy	Tauranga, Racing	Tauranga	Northern	Feature	3	8
26 Mar 23	Sun	Sunday	Masterton RC	Tauherenikau	Central	Industry	5	8
1 Apr 23	Sat	Sires Produce	Manawatu RC	Awapuni	Central	Premier	4	9
1 Apr 23	Sat	Saturday	Avondale JC	Avondale	Northern	Feature	5	8
2 Apr 23	Sun	Sunday	Southland RC	Invercargill	South Island	Industry	5	8
8 Apr 23	Sat	Breeders Stakes	Te Aroha, Racing	Te Aroha	Northern	Feature	3	8
8 Apr 23	Sat	Riverton Cup	Riverton RC	Riverton	South Island	Feature	4	8
10 Apr 23	Mon	Easter Monday	Riverton RC	Riverton	South Island	Industry	5	9
10 Apr 23	Mon	Easter Monday	Woodville-Pahiatua	Woodville	Central	Industry	5	8
12 Apr 23	Wed	Wednesday	Whangarei RC	Ruakaka	Northern	Industry	5	8
15 Apr 23	Sat	Hawke's Bay Cup	Hawke's Bay RI	Hastings	Central	Feature	5	8
15 Apr 23	Sat	Easter Cup	Canterbury JC	Riccarton Park	South Island	Feature	5	8
22 Apr 23	Sat	Easter Handicap	Auckland TR	Pukekohe	Northern	Feature	5	8
25 Apr 23	Tue	ANZAC Day	Avondale JC	Avondale	Northern	Industry	5	8
29 Apr 23	Sat	Travis Stakes	Cambridge JC	Te Rapa	Northern	Feature	5	8
3 May 23	Wed	Wednesday	Whangarei RC	Ruakaka	Northern	Industry	5	8
6 May 23	Sat	Easter Stakes	Canterbury JC	Riccarton Park	South Island	Feature	5	8
7 May 23	Sun	Thursday	Manawatu RC	Awapuni Synthetic	Central	Industry	5	8
13 May 23	Sat	Rotorua Cup	Rotorua, Racing	Rotorua	Northern	Feature	5	8
17 May 23	Wed	Opening Day	Cambridge JC	Cambridge Synthetic	Northern	Industry	5	8
27 May 23	Sat	Trentham Gold Cup	Wellington RC	Trentham	Central	Feature	5	8
3 Jun 23	Sat	Challenge Stakes	Wanganui JC	Wanganui	Central	Feature	5	8
10 Jun 23	Sat	Saturday	Whangarei RC	Ruakaka	Northern	Feature	5	8
24 Jun 23	Sat	Tauranga Classic	Tauranga, Racing	Tauranga	Northern	Feature	4	8
1 Jul 23	Sat	Saturday	Whangarei RC	Ruakaka	Northern	Feature	5	8
15 Jul 23	Sat	Saturday	Whangarei RC	Ruakaka	Northern	Feature	5	8
15 Jul 23	Sat	Wellington Steeple	Wellington RC	Trentham	Central	Feature	5	8
22 Jul 23	Sat	Opunake Cup	Taranaki TRI	New Plymouth	Central	Feature	4	8
29 Jul 23	Sat	Taumarunui Gold Cup	Taumarunui RC	Te Rapa	Northern	Feature	5	8

APPENDIX THREE: JUMPS RACE STAKES SCHEDULE AND BUDGET

The following stakes are budgeted for jumps races, based on the programme scheduled to be held in the second half of the 2022 jumping season and a draft programme for the first half of the 2023 jumping season. Jumps race stakes have increased across all categories, noting that meeting and race numbers have decreased due to a consolidation of jumps racing and with some tracks unavailable during the 2022/2023 season.

Race Date	Club	PJR S	PJR H	Open S	Open H	RO S & Open Entry	RO H & Open Entry	0-1 S	0-1 H	M S	M H	Total Stakes
Sat 6/08/2022	Canterbury JC			50,000	50,000							100,000
Wed 10/08/2022	Canterbury JC		100,000					30,000			20,000	150,000
Sat 13/08/2022	Canterbury JC	100,000							30,000		20,000	150,000
Sun 21/08/2022	Rotorua-BOP HC					30,000	30,000			20,000	20,000	100,000
Sun 4/09/2022	Pakuranga HC	60,000	60,000							20,000	20,000	160,000
Sun 18/09/2022	Waikato RC	150,000	150,000							20,000	20,000	340,000
Thu 22/09/2022	Wanganui JC					30,000	30,000			20,000	20,000	100,000
Sun 2/10/2022	Wanganui JC			50,000	50,000					20,000	20,000	140,000
Wed 26/04/2023	Egmont RC						30,000					30,000
Sat 6/05/2023	Waikato RC					30,000	30,000					60,000
Thu 11/05/2023	Wanganui JC					30,000	30,000					60,000
Sat 20/05/2023	Rangitikei RC	60,000	60,000							20,000	20,000	160,000
Sat 27/05/2023	Wellington RC					30,000	30,000					60,000
Mon 5/06/2023	Te Aroha, Racing	60,000	60,000							20,000	20,000	160,000
Sat 17/06/2023	Waikato RC	60,000	60,000							20,000	20,000	160,000
Sun 25/06/2023	Te Aroha, Racing					30,000	30,000			20,000	20,000	100,000
Sat 1/07/2023	Hawke's Bay RI	60,000	60,000							20,000	20,000	160,000
Sun 9/07/2023	Te Aroha, Racing					30,000	30,000			20,000	20,000	100,000
Sat 15/07/2023	Wellington RC	75,000	75,000							20,000	20,000	190,000
Sun 30/07/2023	Te Aroha, Racing					30,000	30,000			20,000	20,000	100,000
20 Meetings	67 Jumps races	625,000	625,000	100,000	100,000	240,000	270,000	30,000	30,000	260,000	300,000	2,580,000

APPENDIX FOUR: POLICY FOR FUNDING ABANDONED MEETINGS AND MEETINGS WITH ADDITIONAL OR DELETED RACES

Type of abandonment	Type of funding	Funding club receives	
Full abandonment: Abandoned before race day. (If meeting is subsequently transferred then relevant funding will apply to the new meeting)	Minimum stakes, Group & Listed & all other stake funding streams.	Nil	
	On-course turnover or tote services & public holiday funding.	Nil	
	Meeting fee, venue category, racing compliance, event funding payment.	To be determined between the club and NZTR. Club may be asked to submit evidence of costs incurred.	
	Jumping support fee	Nil	
	Iconic marketing funding	To be determined between club and NZTR	
Full abandonment: Abandoned on race day prior to race 1 (If meeting is subsequently transferred then relevant funding will apply to the new meeting)	Minimum stakes, Group & Listed & all other stake funding streams.	Nil	
	On-course turnover or minimum on-course & public holiday funding.	9.5% of on-course turnover or minimum on-course to be paid in full. Public holiday to be determined between club & NZTR.	
	Meeting fee, venue category, racing compliance, event funding payment.	To be determined between the club and NZTR.	
	Jumping support fee	Nil	
	Iconic marketing funding	To be determined between club and NZTR	
Partial abandonment: Abandoned during race meeting (If remaining races are transferred to a new meeting then some funding elements may move to this)	Minimum stakes, Group & Listed & all other stake funding streams.	Stakes funding of all races completed	
	On-course turnover or minimum on-course & public holiday funding.	9.5% of on-course turnover or minimum on-course to be paid in full. Public holiday to be determined between club & NZTR.	
	Meeting fee, venue category, racing compliance, event funding payment.	To be determined between the club and NZTR.	
	Jumping support fee	Full entitlement	
	Iconic marketing funding	To be determined between club and NZTR	
Addition or deletion of races All race days	Minimum stakes, Group & Listed & all other stake funding streams.	Funding adjusted to include stake of race/s added or to exclude stake of race/s deleted	
	On-course turnover or minimum on-course & public holiday funding.	9.5% of on-course turnover or minimum on-course to be paid in full. Public holiday to be determined between club & NZTR.	
	Meeting fee, venue category, racing compliance, event funding payment, iconic marketing funding.	Full entitlement (no pro-rata rate applies) to eligible funding amounts.	
	Jumping support fee	Increase from zero to one or more jumps races	Full entitlement
		Add more jumps race/s to jumps race/s already programmed	Full entitlement (no additional funding)
		Deletion(s) resulting in no jumps races	Nil

** Note that in any of the scenarios above, if it is determined that an abandonment of a meeting or race was caused by some error or failure, including not adhering to NZTR track preparation guidance that the club should reasonably avoided, or if they failed to alert NZTR in advance of some known concern, then NZTR reserve the right to withhold some or all of the funding above.*

APPENDIX FIVE: EVENT PERFORMANCE MEASURES AND ASSESSMENT CHECKLIST

NZTR Customer Experience

Touch Point Assessment Checklist

To allow Clubs to measure, manage and improve standards

Race Club	Venue	Race date

Customer feedback consistently highlights the following categories as those which need the most improvement. This checklist has been developed to allow for an objective Yes or No answer for each of the criteria listed.

1. Food & Beverage – Members

Food products or packages on offer to cater for customer segments on the day?	<input type="checkbox"/>
Packages or products available at varying price points and represent reasonable value for money?	<input type="checkbox"/>
Food & beverage quality appropriate to customer segment being served?	<input type="checkbox"/>
Tables are regularly cleared throughout the day, evidence of staff assigned staff to cleaning <i>Need to meet with and see staff charged with this task then monitor</i>	<input type="checkbox"/>
Glassware, cutlery and crockery are clean	<input type="checkbox"/>
Suitable quality tables, chairs, other furniture and décor	<input type="checkbox"/>
Suitable quality cutlery, crockery, glassware, and napkins available	<input type="checkbox"/>
Plastic cups available for glass restricted areas - if any	<input type="checkbox"/>
Staff demonstrate suitable levels of product knowledge	<input type="checkbox"/>
Staff identifiable and well presented & demonstrate outstanding service skills	<input type="checkbox"/>
Overall positive ambience in Food & Beverage areas	<input type="checkbox"/>

Achieved out of 11

Comments

1a. Food & Beverage – Owners

Food products or packages on offer to cater for customer segments on the day?

Packages or products available at varying price points and represent reasonable value for money?

Food & beverage quality appropriate to customer segment being served?

Tables are regularly cleared throughout the day, evidence of staff assigned staff to cleaning
Need to meet with and see staff charged with this task then monitor

Glassware, cutlery and crockery are clean

Suitable quality tables, chairs, other furniture and décor

Suitable quality cutlery, crockery, glassware, and napkins available

Plastic cups available for glass restricted areas - if any

Staff demonstrate suitable levels of product knowledge

Staff identifiable and well presented & demonstrate outstanding service skills

Overall positive ambience in Food & Beverage areas

Achieved out of 11

Comments

1b. Food & Beverage – Sponsors

Food products or packages on offer to cater for customer segments on the day?

Packages or products available at varying price points and represent reasonable value for money?

Food & beverage quality appropriate to customer segment being served?

Tables are regularly cleared throughout the day, evidence of staff assigned staff to cleaning
Need to meet with and see staff charged with this task then monitor

Glassware, cutlery and crockery are clean

Suitable quality tables, chairs, other furniture and décor

Suitable quality cutlery, crockery, glassware, and napkins available

Plastic cups available for glass restricted areas - if any

Staff demonstrate suitable levels of product knowledge

Staff identifiable and well presented & demonstrate outstanding service skills

Overall positive ambience in Food & Beverage areas

Achieved out of 11

Comments

1c. Food & Beverage – Public

Food products or packages on offer to cater for customer segments on the day?

Packages or products available at varying price points and represent reasonable value for money?

Food & beverage quality appropriate to customer segment being served?

Tables are regularly cleared throughout the day- Evidence of staff assigned to clean tables
Need to meet with and see staff charged with this task then monitor

Glassware, cutlery and crockery are clean

Suitable quality tables, chairs, other furniture and décor

Suitable quality cutlery, crockery, glassware and napkins available

Plastic cups available for glass restricted areas - if any

Staff demonstrate suitable levels of product knowledge

Staff identifiable and well presented & demonstrate outstanding service skills

Overall positive ambience in Food & Beverage areas

Achieved out of 11

Comments

2. Hospitality Areas: Members

Furniture and décor (seating and tables) in keeping with the segment catered	
Suitable and safe quality flooring	
Good quality directional signage	
Reasonable availability of rooms or areas accessible for people with restricted mobility	
Effective levels of heating / cooling	
Adequate seating and tables are provided	
Adequate rubbish bins are provided	
Rubbish bins are emptied on a regular basis– review plan and assigned staff at start of day	
Sufficient number of staff available	
General tidiness and cleaning maintained during the event – systems are evident	
Achieved out of 10	
<div>Comments</div>	

2a. Hospitality Areas: Owners

Furniture and décor (seating and tables) in keeping with the segment catered

Suitable and safe quality flooring

Good quality directional signage

Reasonable availability of rooms or areas accessible for people with restricted mobility

Effective levels of heating / cooling

Adequate seating and tables are provided

Adequate rubbish bins are provided

Rubbish bins are emptied on a regular basis– review plan and assigned staff at start of day

Sufficient number of staff available

General tidiness and cleaning maintained during the event – systems are evident

Achieved out of 10

Comments

2b. Hospitality Areas: Sponsors

Furniture and décor (seating and tables) in keeping with the segment catered	
Suitable and safe quality flooring	
Good quality directional signage	
Reasonable availability of rooms or areas accessible for people with restricted mobility	
Effective levels of heating / cooling	
Adequate seating and tables are provided	
Adequate rubbish bins are provided	
Rubbish bins are emptied on a regular basis– review plan and assigned staff at start of day	
Sufficient number of staff available	
General tidiness and cleaning maintained during the event – systems are evident	
Achieved out of 10	
<div>Comments</div>	

2c. Hospitality Areas: Public

Furniture and décor (seating and tables) in keeping with the segment catered

Suitable and safe quality flooring

Good quality directional signage

Reasonable availability of rooms or areas accessible for people with restricted mobility

Effective levels of heating / cooling

Adequate seating and tables are provided

Adequate rubbish bins are provided

Rubbish bins are emptied on a regular basis– review plan and assigned staff at start of day

Sufficient number of staff available

General tidiness and cleaning maintained during the event- systems are evident

Achieved out of 10

Comments

3. Owners Experience – All Tiers

Owner's communication sent from NZTR on behalf of club (1 to 1 minimum rather than 1 to many such as syndicates)

- This could be a pre-check by NZTR as impossible to check all owners.

Owner's Ticket collection area as appropriate to the venue in readiness and staffed / prepared

Complimentary Race books & Pens provided

Owners hospitality (complimentary drinks) area available as appropriate to the venue

Refreshments accessible in or near Owner's area throughout the day

Presentation to winning owners, including gift followed by a replay of their race

Staff demonstrate excellent levels of knowledge including location of facilities, etc.

Staff friendly, identifiable and well presented

Wagering options available in or near Owner's area throughout the day

Achieved out of 9

Comments

4. Public Areas

Public areas are maintained in sound, clean condition

General presentation is clean and tidy

Facilities are maintained to a suitable level of safety including clear access ways

Décor and lighting is maintained to a suitable standard, e.g. all lights are working

Grounds and gardens are well maintained and tidy

Adequate signage is provided including location information for facilities

Appropriate smoking policy in place and is monitored throughout the day

Generally no smoking inside is policy, ensure outside designated areas with ash trays available

Adequate seating and tables are provided

Adequate rubbish bins are provided and emptied on a regular basis- Plan in place

Need to meet with and see staff charged with this task then monitor

Adequate security is provided to ensure the safety of all attendees

More detail required, some clubs have excessive security, can a benchmark (security per terminal/betting area/bars) be set to guide as this is a big cost?

Achieved out of 10

Comments

5. TAB Operators and Betting – NB: In liaison with TAB NZ

All Operators attend TAB briefing prior to raceday commencing-- Monitor to attend if possible and check special offers

Operators welcome all customers on arrival to their window- must make eye contact and express some form of verbal welcome

Operators are able to advise customers on betting products/promotions (e.g. First4, Quaddie, Christmas Cracker.) Specifically ask for a special on offer this raceday

Uniforms worn by all Operators; overall suitable standard of presentation of all Operators

Operators demonstrate a helpful attitude

Operator areas are kept clean and tidy

Sufficient number of Operators for attendee numbers – Club determination but if queues regularly evident this is a fail because insufficient terminals ordered

Cash is able to be withdrawn via EFTPOS from at least one terminal in the main betting area

All betting product signage & information displayed in betting areas is current

Betting areas have working TVs displaying Odds and Results

Achieved out of 10

Comments

6. Toilets- Standards may differ in different areas - but CLEAN IS CLEAN

Evidence of a systematic approach to maintaining the cleanliness of toilets throughout the event is operating

Flush toilets with seats and lids in working order

Clean and usable

Toilet paper, holder, soap and lined waste bins provided

Lockable doors on all toilet cubicles

Sanitary disposal bins with lids provided -at least one cubicle in every block

Hand towels and/or hand driers provided

Waste bins emptied regularly, do not overflow

Toilets cleaned regularly and toilet paper replenished regularly- Evidence of rotating cleaning, monitoring staff sighted, such as timesheet in each toilets block showing last and regularity of visits

Adequate signage is displayed outside toilet areas

Sufficient quantity of toilets for the number of attendees

Achieved out of 11

Comments

7. Other

Entry and welcome to course – welcoming presentation of entrance

Entry and welcome to course – welcoming gate staff or ambassadors

Parking – availability and accessibility for members, owners and sponsors

Parking – availability and accessibility for general public

Directions – for the Public

Directions – to Hospitality Areas

Signage – Toilets

Signage – TAB Betting Areas

Signage – Function Rooms

Race Books & Pens provided (or for sale) in reasonable number of areas as appropriate to the day

Achieved out of 10

Comments

Summary		
1. Food & Beverage- Members		11
1.a Food & Beverage- Public		11
2. Hospitality Areas- Members		10
2.a Hospitality Areas- Public		10
3. Owners Experience		9
4. Public Areas		10
5. TAB Operators and Betting		10
6. Toilets		11
7. Other		10
Overall		 92

Completed by:

Signature:
